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online collaboration leader

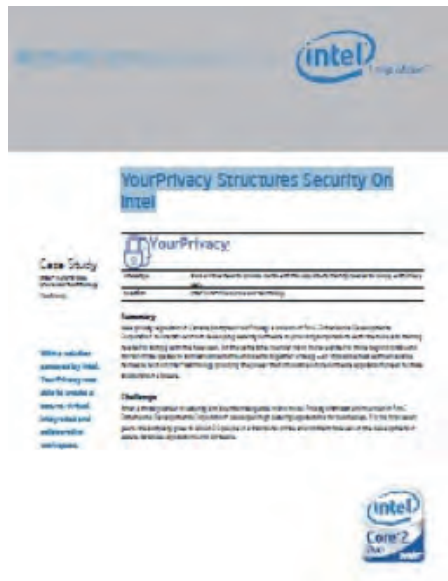
NCI, with the 2012 acquisition of YourPrivacy, has expanded its leadership in secure and privacy-friendly online collaboration solutions.

YourPrivacy has been a provider of governance, compliance, risk, privacy and security services to Canadian businesses for over a decade. One key ingredient to YourPrivacy's superior productivity was its secure cloud collaboration experience. The secret: judicious selection of collaboration hardware, software and service providers.

Strategic solutions providers, such as Intel and Mindjet, have chosen YourPrivacy as a leading example of the use of online collaboration with clients and internal product development projects to gain a competitive edge.

Visit nci.ca to learn from Intel and Mindjet how YourPrivacy, now integrated with NCI, has earned the reputation of an authority in secure and privacy-friendly online collaboration:

"YourPrivacy Structures Security on Intel"

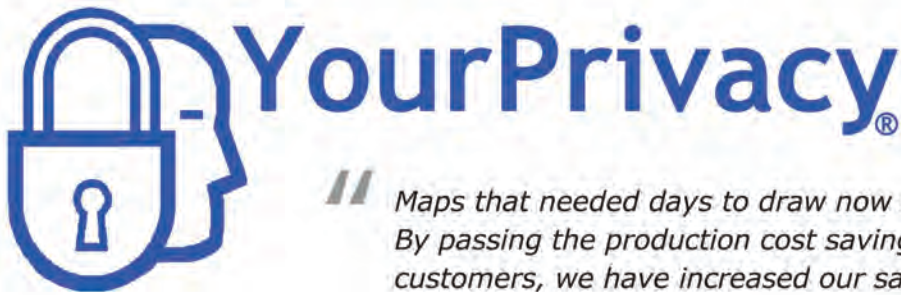


"Privacy solution provider YourPrivacy increases productivity 400% using Mindjet software"



Please contact us for an immediate free consultation.
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 References available on request.

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YourPrivacy®



SUCCESS STORY

“ Maps that needed days to draw now take us hours.
By passing the production cost savings to our customers, we have increased our sales by 30%.. ”

— Mario Morel, President

Privacy solutions provider YourPrivacy increases productivity 400% using Mindjet® software



YourPrivacy, a division of F.M.C. Dimensional Developments Corporation, delivers privacy & information security solutions to a wide range of Canadian enterprises in the biotechnology, healthcare, defense, non-profit, financial, & manufacturing sectors. Their services include a comprehensive suite of privacy compliance services, security inspections, education, & training.

Before using Mindjet software, Mario Morel, President of YourPrivacy, tried a combination of several tools, namely Microsoft® Word® templates, Visio®, PowerPoint®, & Adobe® Illustrator®, to represent customer requirements & business processes, but wasn't getting the results he wanted. He describes the process as like "representing a hypercube on a whiteboard."

Now YourPrivacy uses MindManager® for desktop information mapping & Mindjet Catalyst™ for complementary online mapping & document management. Morel describes the shift to MindManager & Catalyst as having dramatic impact. It allowed him & his team to "think naturally." He now maps all client conversations; "As we observe a client's activities, we just create an object, place it anywhere. After a while, you see a pattern & you start grouping things together." The map format automatically creates a logical structure—or blueprint, as it is referred to within YourPrivacy—in a way other tools can't.

Initially, Morel tried other mind mapping tools, but he never found a tool that provides the same functionality & is as easy to use. Using MindManager templates as aids, he quickly created a customized set of icons to accommodate his company's methodology. Today he even has an internal reference guide to get new employees up to speed. "Within a couple of hours," he says, "anyone can contribute to maps."

Industry:

Information Security

Location:

Toronto, Ontario, Canada

Product:

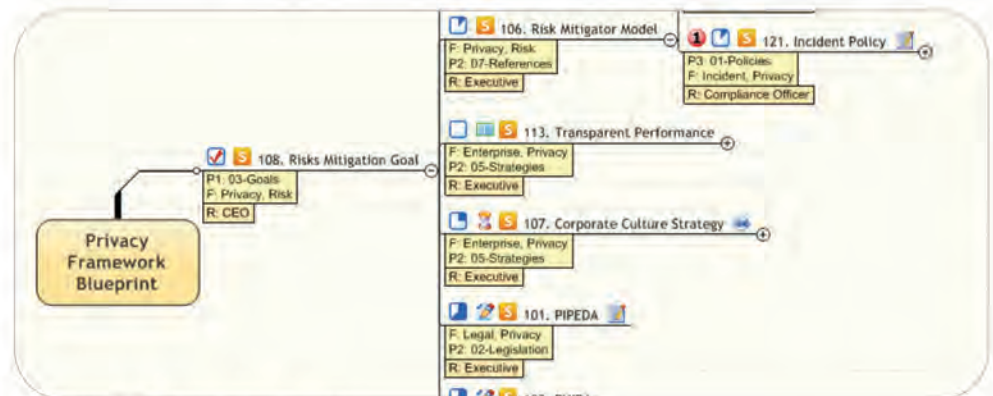
Mindjet MindManager & Catalyst

Results:

- Increased productivity 400% by allowing co-editing on project blueprints
- Increased sales 30% as a result of productivity gains
- YourPrivacy's technology directly supports the company methodology

Business Problem:

- YourPrivacy didn't have the technology to illustrate customer requirements according to the company methodology
 - o Information wasn't manageable, & projects suffered



Sample of a Blueprint Map

o Project documents had to be emailed between team members, wasting time & creating version control issues

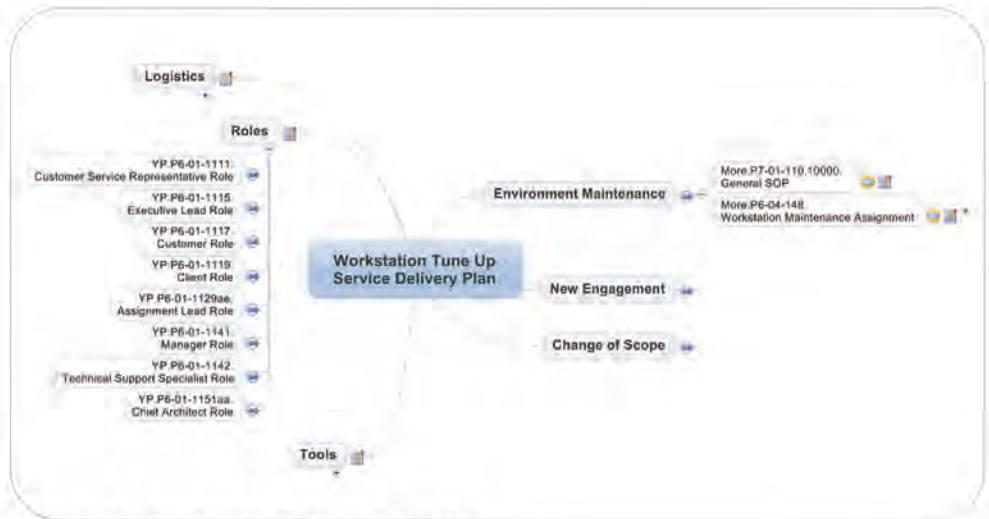
Solution:

- YourPrivacy now uses MindManager to map customer requirements
- They use Catalyst to integrate the team

o By co-editing a map in real time they save time & never worry about version control

Because Morel & his team review the MindManager maps with customers, his clients easily grasp what he's trying to accomplish & how he plans to do it. More than just time savings, Morel says, "Before we couldn't document or illustrate these blueprints in a way that was manageable."

YourPrivacy's usage of Mindjet software extends beyond mapping of client requirements. With every employee using MindManager & Catalyst, YourPrivacy now integrates information mapping with the company methodology. Every blueprint map is broken down into ten process areas, each with its own family of deliverables. To add additional information to each deliverable, Morel adds customized icons; for example, illustrating resources, priority, & completion—which are understood by everyone in the company.



Sample of a Service Delivery Plan Map

By integrating Catalyst online services, Morel has taken his company to the next level. Now, in addition to conversations, clients themselves are involved in the blueprint process. Before MindManager & Catalyst, Morel used email to send diagrams & communicate information to his clients. Each time a change was made, he sent a new, updated document. "Collaboration," Morel says, "was very difficult without Catalyst."

Today, he uses Catalyst to shares his blueprints both internally & with clients—even those who don't use MindManager software. Windows Live® SkyDrive® facilitates even more powerful collaboration. First he shares maps with clients using Catalyst's share feature, & then attaches Windows Live SkyDrive files to his Catalyst map, enabling clients to edit Word documents Morel can view instantly in Catalyst. That way, he can focus on structure & content management.

Many YourPrivacy employees work from home, so online collaboration is a necessity; in fact, it's now an essential part of Morel's business. By combining MindManager & Mindjet Catalyst, YourPrivacy has increased productivity 400%, since a team can co-edit a document rather than wait for each person to finish. "Maps that needed days to draw now take us hours. By passing the production cost savings to our customers, we have increased our sales by 30%," says Morel. MindManager is "the first thing we open in the morning, & it stays open until the end of the day." In fact, Morel adds, "This entire business would not exist without MindManager & Catalyst; I couldn't even get this off the ground."